

Message Text

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17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-06 RSC-01 DRC-01 /021 W

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R 180914Z OCT 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8357

USDOC WASHDC

INFO AMEMBASSY BONN

UMCLAS FRANKFURT 6811

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: WTDR - JENAER GLASWERK SCHOTT & GEN.

REF: USDOC 13931

1. ADDRESS: POSTF. 2480, 10 HATTENBERGSTR., 6500 MAINZ, W. GERMANY, CABLE: GLASWERK MAINZ, TELEX: 4187401 SMZ D, PHONE: 06131-6061, OFFICER: WALTHER H. PIERSTORFF, CHAIRMAN, MANAGING BOARD.

2. ESTABLISHED IN 1884 FOR PRODUCTION OF REFRACTORY GLASS IN HEAN (EASTGERMANY), AFTER WWI DISMANTLED BY SOVIET ZONE AUTHORITIES, RE-ESTABLISHED IN MAINZ. DEVELOPED INTO LEADING E. GERMAN PRODUCER OF OPTICAL GLASSES; GLASSWARE FOR SCIENCE AND ENGINEERING; FIREPROOF KITCHEN GLASSWARE; SCREENS FOR COLLOR TELEVISION, GLASSBULBS FOR TV PICTURE TUBES; XRAY TUBES. 50 P/O EXPORT WORLDWIDE. 5,000 EMPLOYEES. PLANTS AND DISTRIBUTORS IN PARIS; USA; SAP PAULO; BUENOS AIRES; JAPAN. CONSIDERABLE CAPITAL INTEREST IN 7 FOREIGN AND 9 DOMESTIC MANUFACTURERES.

3. FINANCIAL REFERENCE: BANK F. GEMEINWIRTSCHAFT, MAINS. TRADE REFERENCE: JENAER GALSWERK SCHOTT INC., 200 PARK AVE., NEW YORK, N.Y. 10017 (ONE OF TWO USA SUBSIDIARIES).

4. LICENSING PARTNER OF: AMERICAN OPTICAL CORP., SOUTHBRIDGE, MASS. (FIBER OPTIC); CORNING GLASS WORKS, TELEVISION PRODUCTS DIV., CORNING, N.Y. (GLASS BULBS FOR TV TUBES); RESEARCH CORP., 405 LEXINGTON AVE. NEW YORK, N.Y. 10017 (CHEMICAL STRENGTHENING OF GLASS).

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5. FIRM REGISTERED AS FOUNDATION COMPANY. BUSINESS REPORT NOT PUBLISHED. FIXED ASSEST ESTIM. DM 100 MILLION. WORLD VOLUME DM 600 MILLION. PROFITS CHIEFLY FOR RESEARCH AND NEW INVESTMENTS. EXCELLENT REPUTATION, COMPETENTLY MANAGED, FINANCES SOUND, PAYMENTS PROMPT. RECOMMENDED AS VERY GOOD BUSINESS CONNECTION.

6. INFO 10/74. PREPARED PBARTOLSIC, APPROVED CJHARRIS.
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